



Do You Have an IT Partner or Vendor?

An IT vendor provides products and maybe even servicing, but an IT partner provides personalized product recommendations, nationwide in-person service and expertise to help you create a road map for the future.

Take a minute to review the list below and check off the services that you're getting from your current IT vendor.

	Your Current Vendor	Staples Business Advantage
Provides personalized current product recommendations from tech experts	<input type="radio"/>	<input checked="" type="checkbox"/>
Offers a variety of extended warranties	<input type="radio"/>	<input checked="" type="checkbox"/>
Offers account management and personalized service	<input type="radio"/>	<input checked="" type="checkbox"/>
Provides free print environment assessment	<input type="radio"/>	<input checked="" type="checkbox"/>
Offers state-of-the-art fulfillment, including online ordering and free shipping	<input type="radio"/>	<input checked="" type="checkbox"/>
Works within your company's IT standards to control IT spend and platforms	<input type="radio"/>	<input checked="" type="checkbox"/>
Provides regular check-ins and optimization	<input type="radio"/>	<input checked="" type="checkbox"/>
Offers nationwide print service and maintenance	<input type="radio"/>	<input checked="" type="checkbox"/>
Provides eco-conscious and privacy-conscious tech and data disposal, including toner cartridge recycling	<input type="radio"/>	<input checked="" type="checkbox"/>
Offers remanufactured ink and toner for cost-conscious buyers	<input type="radio"/>	<input checked="" type="checkbox"/>
Consolidates the number of IT invoices to your organization	<input type="radio"/>	<input checked="" type="checkbox"/>
Provides complete solutions for your IT network, print environment, mobile devices and data center	<input type="radio"/>	<input checked="" type="checkbox"/>

If your current provider isn't doing all of these things, you have a vendor, not a partner. Find out how **Staples Business Advantage** can help you create a road map to meet your company's IT needs today and in the future. **Visit StaplesAdvantage.com/Technology**